



**GOVERNMENT OF SAINT LUCIA
P R O S P E C T U S**

91 day Treasury Bill – EC\$16.0m (5)

Ministry of Finance

**Finance Administrative Center
Pointe Seraphine,
Castries
SAINT LUCIA**

Telephone: 1 758 468 5500/1

Fax: 1 758 452 6700

Email: debt.investment@govt.lc

PROSPECTUS DATE: July 2018

The Prospectus has been drawn up in accordance with the rules of the Regional Government Securities Market. The Regional Debt Coordinating Committee and Eastern Caribbean Central Bank accept no responsibility for the content of this Prospectus, make no representations as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss whatsoever arising from or reliance upon the whole or any part of the contents of this Prospectus. If you are in doubt about the contents of this document or need financial or investment advice you should consult a person licensed under the Securities Act or any other duly qualified person who specializes in advising on the acquisition of government instruments or other securities.



TABLE OF CONTENTS

NOTICE TO INVESTORS	4
ABSTRACT	5
I. GENERAL INFORMATION	6
II. INFORMATION ABOUT THE ISSUES	8
III. FINANCIAL ADMINISTRATION AND MANAGEMENT	11
1. Debt Management Objectives	11
2. Debt Management Strategy	11
3. Transparency and Accountability	11
4. Institutional Framework	12
5. Risk Management Framework	12
IV. MACRO- ECONOMIC PERFORMANCE	13
A. General Economic Performance	13
B. Real Sector Developments	17
C. Balance of Payments	29
D. Government Fiscal Performance	32
V. DEBT ANALYSIS	37
VI. COMMERCIAL BANK CREDIT ACTIVITIES	44
VII. LABOUR FORCE AND EMPLOYMENT	45
VIII. CURRENT ISSUES OF GOVERNMENT SECURITIES	48
IX. SECURITY ISSUANCE PROCEDURES, CLEARANCE AND SETTLEMENT	49
X. APPENDICES	51

NOTICE TO INVESTORS

This Prospectus is issued for the purpose of giving information to the public. The Government of Saint Lucia (GOSL) accepts full responsibility for the accuracy of the information given and confirms having made all reasonable inquiries that to the best of its knowledge and belief there are no other facts, the omission of which would make any statement in this Prospectus misleading.

This prospectus contains excerpts from the GOSL Review of the Economy 2017. Statements contained in this Prospectus describing documents are provided in summary form only, and such documents are qualified in their entirety by reference to such documents. The ultimate decision and responsibility to proceed with any transaction with respect to this offering rests solely with you. Therefore, prior to entering into the proposed investment, you should determine the economic risks and merits, as well as the legal, tax and accounting characteristics and consequences of these security offerings, and that you are able to assume those risks.

This Prospectus and its content are issued for the specific government issues described herein. Should you need advice, consult a person licensed under the Securities Act or any other duly qualified person who specializes in advising on the acquisition of government instruments or other securities.

ABSTRACT

Reason for Addendum:

To postpone the auction of EC\$16.0 (5) million 91-day Treasury Bill (LCB270619), from March 26th, 2019 to March 27th, 2019.

The Government of Saint Lucia proposes to auction the following securities on the Regional Government Securities Market (RGSM) and to be traded on the Eastern Caribbean Securities Exchange, (ECSE). The arrangers/brokers for those instruments are First Citizens Investment Services Ltd and Bank of St. Lucia Ltd.

Auction Date	Issue Date	Instrument Type	Issue Amount	Maximum Rate (%)	Maturity Date	Trading Symbol
18 th July 2018	19 th July 2018	180-dy T-Bill	EC\$25.0M	4.50%	15 th January 2019	LCB150119
8 th August 2018	9 th August 2018	180-dy T-Bill	EC\$25.0M(5)	4.50%	5 th February 2019	LCB050219
18 th September 2018	20 th September 2018	91-day T-Bill	EC\$16.0M(5)	4.50%	20 th December 2018	LCB201218
2 nd October 2018	3 rd October 2018	91-dy T-Bill	EC\$11.0M(5)	4.50%	2 nd January 2019	LCB020119
16 th October 2018	17 th October 2018	180-dy T-Bill	EC\$20.0M(5)	4.50%	15 th April 2019	LCB150419
21 th December 2018	24 th December 2018	91-dy T-bill	EC\$16.0M(5)	4.50%	25 th March 2019	LCB250319
27 th December 2018	28 th December 2018	180-dy T-Bill	EC\$25.0M	4.50%	26 th June 2019	LCB260619
3 rd January 2019	4 th January 2019	91-dy T-Bill	EC\$11.0M(5)	4.50%	5 th April 2019	LCB050419
22 nd January 2019	23 rd January 2019	180-dy T-Bill	EC\$25.0M	4.50%	22 nd July 2019	LCB220719
6 th February 2019 7 th February 2019	7 th February 2019 8 th February 2019	180-dy T-Bill	EC\$25.0M(5)	4.50%	6 th August 2019 7 th August 2019	LCB060819 LCB070819
27 th March 2019	28 th March 2019	91-dy T-Bill	EC16.0M(5)	4.50%	27 th June 2019	LCB270619
8 th April 2019	9 th April 2019	91-dy T-Bill	EC\$11.0M(5)	4.50%	9 th July 2019	LCB090719
16 th April 2019	17 th April 2019	180-dy T-Bill	EC\$20.0M(5)	4.50%	14 th October 2019	LCB141019
27 th June 2019	28 th June 2019	180-dy T-Bill	EC\$25.0M	4.50%	25 th December 2019	LCB251219
28 th June 2019	1 st July 2019	91-dy T-Bill	EC\$16.0M (5)	4.50%	30 th September 2019	LCB300919
10 th July 2019	11 th July 2019	91-dy T-Bill	EC\$11.0M	4.50%	10 th October 2019	LCB101019

The Revised Treasury Bill Amendment Act 2003, Chapter 15.33, Sub-section 3(1), authorizes the Minister for Finance to borrow monies for public uses of the state by the issue of treasury bills. The authority also extends to bills which may require pay off at maturity and the reissuance of the same. The principal sums of treasury bills outstanding at any one time shall not exceed 50 percent of the estimated annual revenue of the state for the preceding financial year as shown in the annual estimates of revenue and expenditure laid before the House of Assembly with respect to that year.

Bidding for each issue will commence at 9:00 a.m. and will close at 12:00 noon each auction day. A competitive uniform price auction will be run at 12:00 noon, unless otherwise stated.

I. GENERAL INFORMATION

Issuer: The Government of the Saint Lucia (GOSL)

Address: The Ministry of Finance, Economic Development, Growth,
Job Creation, Public Service and External Affairs
Finance Administrative Center
Pointe Seraphine, Castries
Saint Lucia (WI)

Email: debt.investment@govt.lc

Telephone No.: 1-758-468-5500/1

Facsimile No.: 1-758-452-6700

Contact persons:

Ms. Cointha Thomas, Director of Finance
Ms. Adria Sonson, Accountant General

Arrangers/Brokers: First Citizens Investment Services Ltd. (FCIS)
John Compton Highway, San Souci, Castries, St. Lucia
Telephone: 1-758-458-6375
Fax: 1- 758-451-7984

Bank of Saint Lucia
2nd Floor, Financial Center Building
#1 Bridge Street, P.O. Box 1860
Castries, Saint Lucia
Telephone: 1-758-456-6826
Fax: 1 -758-456-6733

Date of Publication:	July 2018
Purpose of Issues:	The Securities will be issued to finance the re-issuance of maturing Government Bonds
Amount of Issues:	Treasury bill 91-day Treasury bill – EC\$16.0 million (5)
Legislative Authority:	The Revised Treasury bill Amendment Act 2003, Chapter 15.33 Sub-section 3(1)
Intermediaries:	A complete list of Licensed Intermediaries who are members of the Eastern Caribbean Securities Exchange is available in Appendix I
Taxation:	Yields will not be subject to any tax, duty or levy by the Participating Governments of the Eastern Caribbean Currency Union (ECCU). The countries are Anguilla, Antigua and Barbuda, Dominica, Grenada, Montserrat, Saint Lucia, St Kitts and Nevis and St Vincent and the Grenadines.
Placement of Bids:	Investors will participate in the auction through the services of current licensed intermediaries who are members of the Eastern Caribbean Securities Exchange.
Minimum Bid:	EC\$5,000
Bid Multiplier:	EC\$1,000
Bids per Investor:	Each investor is allowed one (1) bid with the option of increasing the amount being tendered for until the close of the bidding period.
Licensed Intermediaries:	The current list of licensed intermediaries is as follows: <ul style="list-style-type: none"> • St. Kitts Nevis Anguilla National Bank Ltd. • Bank of Nevis Ltd. • Bank of Saint Lucia • Bank of St Vincent and the Grenadines Ltd. • First Citizens Investment Services Ltd - Saint Lucia • Grenada Co-operative Bank Limited
Currency:	All currency references are in Eastern Caribbean Dollars unless otherwise stated

II) INFORMATION ABOUT THE ISSUE

Government of Saint Lucia 91 day Treasury bill

EC\$16.0m (5) 91-day Treasury bill

GOSL proposes to auction an EC\$16.0 million in Government Treasury Bills on the Regional Government Securities Market (RGSM) and to be traded on the Eastern Caribbean Securities Exchange Ltd (ECSE). **In the event of an over-subscription, the GOSL reserves the right without the consent of investors to increase the issue size by an additional EC\$5.0.**

Size of Issue:	16.0 million Eastern Caribbean Dollars
Maximum bid price:	4.50 percent
Tenor:	91-days
Trading Symbol:	LCB270619
Auction Date:	27 th March 2019
Issue Date:	28 th March 2019
Maturity Date:	27 th June 2019

III) APPENDIX I

MEMBER INTERMEDIARIES

INSTITUTION	CONTACT INFORMATION	ASSOCIATED PERSONS
Grenada		
Grenada Co-operative Bank Limited	No. 8 Church Street St. George's Tel: 473 440 2111 Fax: 473 440 6600 Email: info@grenadaco-opbank.com	Principal Aaron Logie Allana Joseph Representatives Carla Sylvester Keisha Greenidge Kishel Francis
St Kitts and Nevis		
St Kitts Nevis Anguilla National Bank Ltd	P O Box 343 Central Street Basseterre Tel: 869 465 2204 Fax: 869 465 1050 Email: national_bank@sknanb.com	Principals Anthony Galloway Representatives Petronella Edmeade-Crooke Angelica Lewis Marlene Nisbett
The Bank of Nevis Ltd	P O Box 450 Main Street Charlestown Tel: 869 469 5564 / 5796 Fax: 869 469 5798 E mail: info@thebankofnevis.com	Principals Brian Carey Monique Williams Representatives Judy Claxton Denicia Small
St Lucia		
Bank of Saint Lucia	5 th Floor, Financial Centre Building 1 Bridge Street Castries Tel: 758 456 6826 / 457 7233 Fax: 758 456 6733	Principals Medford Francis Lawrence Jean Representatives Deesha Lewis Cedric Charles

INSTITUTION	CONTACT INFORMATION	ASSOCIATED PERSONS
First Citizens Investment Services Limited	P.O. Box 1294 John Compton Highway Sans Souci Castries Tel: 758 450 2662 Fax: 758 451 7984 Website: www.firstcitizenstt.com/fcis E-mail : invest@firstcitizenslu.com	Principals Omar Burch-Smith Temelia Providence Representative Samuel Agiste Shaka St Ange
St Vincent and the Grenadines		
Bank of St Vincent and the Grenadines Ltd	P O Box 880 Cnr. Bedford and Grenville Streets Kingstown Tel: 784 457 1844 Fax: 784 456 2612/ 451 2589 Email: info@bosvg.com	Principal Monifa Latham Laurent Hadley Representatives Patricia John Chez Quow

ALL OTHER INFORMATION IN THE PROSPECTUS REMAINS THE SAME.